# **Offset case study - retiring**

By saving just £100 a month and leaving it in their Offset account, Bob and Jean could pay off their mortgage 5 years and 4 months early.

Bob and Jean would like to retire early and save a small amount each month. Their incomes are modest, so they like the security of an Offset mortgage with an easy access account.



Savings £1,000 (lump) £100 (monthly)

# Their savings can make a difference

They'd love to pay off their mortgage early, and even a small amount saved each month could make a big difference.

Property value £200,000



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Bob and Jean have **29 years remaining** on their **mortgage of £100,000**.

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### A saving of £26,757 in mortgage interest. A reduced term of 5 years and 4 months.<sup>^</sup>

### ^ Coventry Offset @ 4.86% Fixed to 31.10.2028 compared to a non-Offset mortgage and assuming that:

- 'Initial rate' based upon an average of top 10, 50% LTV, remortgage 5 year products, on a true cost basis, in the Intermediary channel only, against a loan size of £100K. Source: Moneyfacts @ 30.03.2023
- 'Reversion rate' based upon the average Revert rate of available market. Source: Moneyfacts @ 30.03.2023
- 'Current Savings interest rate' based upon the average top 10 non-ISA Instant access savings rates. Source: Moneyfacts @ 30.03.2023
- Source: Moneyfacts @ 30.03.2023, Instant Access, via all channels, no opening restrictions, based on a £25k AER balance, using the top 10 highest rates available to get an average of 3.25%.
- Monthly deposits continue each month and no withdrawals are made.
- The variable rate on the mortgage doesn't change.
- The variable rate on the comparable non-Offset savings account doesn't change.
- The customer's tax status stays the same throughout the term.

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## How does our Offset mortgage work?



## Here's how our Offset calculator looks

Miset montpage details		Savings details		Comparison mortgage details		
Property value Term Select ecortgage by • Repayment Select an offset mo	interest-only	Initial officed deposit Regular monthly savings Visc summity do not have any Additional savings Which has rate does your • 01. 2016 - 2016 - 4016	electories services defines client pay on the services?	Instant value Revenues nate Current servinge missions frage Distance montpole Distance montpole	ge bent >	
Summa				avings comparison	Information the montgage balance after 20	
At the point, you	The offset mortgage term is reduced by 5 years and 4 months At this paint, your client will have saved 626,757 of modgage interest compared to the con-offset mortgage.		Your client will not an serings account. The 1. Repert the mortage	Your clent will not excerve any benefit on excess servings held in their offset servings account. They could 1. Receip the mortpage in full 2. Receip the mortpage in full		

Illustrations above are for information purposes only and not advice. Rates are correct as at 30.03.2023 and subject to change at any time. For more information please visit **www.coventrybuildingsociety.co.uk/intermediaries** or speak to your Business Development Manager.